



ROBB OSBORNE

Partner



www.GallellIRE.com

Connections

ACRE
Association of Commercial Real Estate

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Career Summary

Robb Osborne began his career as an Investment Counselor and Sales Manager in the Silicon Valley where he controlled asset portfolios for Fortune 500 companies world-wide. As a South Placer County native, he returned home and began working as a commercial real estate agent at TRI Commercial Real Estate. In 2005, during his first full year in the business, Osborne earned the great honor of Sacramento Association of Commercial Real Estate "Rookie of the Year" and TRI Commercial "Top Producer" award.

In 2010, Osborne accepted a position at Voit Real Estate Services as lead office agent where he grew his group to include two additional agents: Cole Sweatt, Vice President and Brandon Sessions, Vice President. The group successfully became one of the highest earning commercial real

estate groups in the region. In 2015, the Osborne Group moved operations back to TRI Commercial Real Estate as part of a collaborative effort to launch new branding initiatives.

To continue with their growth, the Osborne Group made the move over to Gallelli Real Estate in 2021, expanding on their services and success. Osborne's lengthy credentials and enthusiasm for regional success compliments the skillset of the other professionals on his group. In 2020 the Osborne Group had 23 sale transactions and 41 lease transactions, valued at over \$42 million of transactions / 290,000 SF of real estate. Robb is proud to be a member of the Sacramento Association of Commercial Real Estate and a "Top Five Broker of the Year" nominee from 2011 – 2019.

Career Achievements

Finalist ACRE Broker of the Year	2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021
Finalist "Top 40 under 40" Sac Business Journal	2011, 2012, 2013, 2014
Gallelli Top Producer	2021, 2022
Voit Real Estate Services Top Producer	2011, 2012, 2013, 2014
TRI Commercial Top Producer	2005, 2006, 2007, 2008, 2009, 2010, 2015, 2016, 2017, 2018, 2019, 2020
TRI Commercial #1 In Company	2018, 2019, 2020
TRI Commercial Rookie of the Year	2005
ACRE Rookie of the Year	2005

Partial Client Lists

- | | |
|--------------------------------------|---------------------------------|
| Landlord Representation | VANIR Development Company, Inc. |
| 990 Reserve Drive, LLC | Wells Fargo N.A. |
| CIII | Tenant Representation |
| CIRE Partners, LLC | Asset Preservation |
| Fit Development | Augustine Ideas |
| Genworth | Blast Media |
| Granite Bay Investment Group, LLC | Community Psychiatry |
| Mark III Developers | Green Acres Nursery |
| Oates Investments/Cable & Kilpatrick | Keller Williams |
| STG Group | LTC Consulting |
| Trigild | Scott & Baldwin CPAs |
| Tri Counties Bank | Umpqua Bank |
| | The Rice Group |



Education

San Diego State University, California
Business Administration
Bachelor of Science



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Notable Listing Assignments

South Placer Business Park	±210,000 SF
Rocklin Professional Building	±95,000 SF
Lincoln Gateway	±75,000 SF
Natomas Professional Center	±80,000 SF
Placer Corporate Center	±65,000 SF
990 Reserve Drive	±54,000 SF
568 Sunrise Avenue	±48,000 SF
Cameron Park Office Plaza	±30,000 SF

Notable Client Assignments

990 Reserve Drive, LLC	±90,000 SF
CA Ripped Fitness	±62,000 SF
Green Acres Nursery	±55,000 SF
Blake & Baird, LLC	±14,000 SF
The Rice Group	±12,000 SF
Rocklin Ranch Veterinary	±12,000 SF

